

**PUBLIC NOTICE OF INTENT TO SINGLE/SOLE SOURCE****PURCHASE****REQUEST FOR INFORMATION (RFI) 23-53: Ultimate Bagger**

**This is not an invitation to submit a bid or quote.**

This RFI is intended to verify whether the specifications for a specified commodity and/or item is non-restrictive and if more than one company can provide such commodity and/or item.

<b>CONTACT INFORMATION:</b>  Jacqueta Scott, Purchasing & Contracts Administrator  Email: <a href="mailto:purchasing@cityofoviedo.net">purchasing@cityofoviedo.net</a>  Phone: (407) 971-5534	ISSUED DATE: June 16, 2023	VALID FOR FY22-23/FY23-24 (June 27, 2023 – September 30, 2024)
	<b>NOTICE END DATE: <u>June 27, 2023 @ 12:00 P.M. (EST)</u></b>  DEADLINE FOR WRITTEN QUESTIONS: <b><u>Not Applicable</u></b>  <b>SOLICITATION RESPONSE:</b> Responses will be received until the above notice end date or as otherwise amended. Late responses will not be accepted. Responses may be submitted electronically by emailing the Purchasing Division ( <a href="mailto:purchasing@cityofoviedo.net">purchasing@cityofoviedo.net</a> ), or hand-delivered to: City of Oviedo, Purchasing Division, 400 Alexandria Blvd., Oviedo, Florida 32765	

*Pursuant to Florida Statute, Section 287.057, notice is hereby given that the following product / service may be a single source.*

- Manufacturer / Service Provider:** Sandbag Store, LLC  
**Product / Service:** Sandbag Store, LLC is the parent company of Burcham Baggers, LLC and owns all patents, trademarks, and other rights to the Ultimate Bagger

Prospective respondents that disagree and believe that they are a qualified supplier capable of providing the same product or service are requested to provide information regarding their ability to do so. **Respondents are not to provide pricing with their response until asked to do so.** All responses will be evaluated by the Purchasing Division and the appropriate requesting Department, who shall jointly render the final decision in establishing the approved equal status of the commodity offered.

*All services, programs and activities of the City of Oviedo are offered and solicited without regard to race, color, national origin, age, sex, religion, disability or family status. For information regarding the City's Title VI Nondiscrimination Policy, Plan and Procedures please visit [www.cityofoviedo.net](http://www.cityofoviedo.net)*



May 26, 2023

City of Oviedo  
David Pardo  
1651 Evans St  
Oviedo, FL 32765

Dear David,

Please use this letter to assist with your diligence efforts to ensure price reasonableness on the Burcham Bagger sandbag machines.

Sandbag Store LLC is the parent company of Burcham Baggers LLC, and owns all patents, trademarks, and all other rights to its intellectual property including the full production of Ultimate Bagger filling machines. Additionally, Sandbag Store LLC does not use distributors, offering products directly to the public via our website, [www.sandbagstore.com](http://www.sandbagstore.com). As such, we are the sole source for Ultimate Baggers.

Ultimate Baggers are sold online throughout the year on a published pricing model. These machines are priced the same for all buyers, with the only available discount being for volume purchases at truckload quantities (9+ units).

Our lack of distributors is intentional. As sandbags and sandbag filling is often conjoined to emergency management and disaster preparedness, a long supply chain does not provide the accountability or speed-of-service that our customers seek. Selling our goods directly to the end user provides the shortest possible supply chain and helps ensure our buyers get the support they need at the critical times they need it. This direct selling strategy naturally leads to lower overall pricing to the buyer as well.

We are honored to be working with City of Oviedo! Should you need anything further, please do not hesitate to call my office or email me directly.

Respectfully,

Chris Haas  
President, Co-Founder  
Sandbag Store LLC

# ULTIMATEBAGGER

\\ COUNT ON IT

# OPERATOR'S MANUAL

**Safe Operation • Setup • Operation Maintenance  
Service • Troubleshooting • Warranty**



 **WARNING**

**READ AND FOLLOW ALL SAFETY RULES AND INSTRUCTIONS IN THIS MANUAL  
BEFORE ATTEMPTING TO OPERATE THIS MACHINE.**

FAILURE TO COMPLY WITH THESE INSTRUCTIONS MAY RESULT IN PERSONAL INJURY

2742 Abels Lane ■ Las Vegas, NV 89115



(800) 550-1235 ■ [www.sandbagstore.com](http://www.sandbagstore.com)